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## THE USE OF EXPERIMENTAL SMALL-HOLDINGS IN EXTENSION



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## THE USE OF EXPERIMENTAL SMALL-HOLDINGS IN EXTENSION

### I. INTRODUCTION

The recent Visitation Committee Report on Makerere (para. 150) suggests that the Faculty of Agriculture could have a far greater extension function. If this suggestion is implemented the experimental small-oldings at Kabanyolo and Luteete (nr. Bamunanika) would become central to the Faculties activity. They would serve as a testing ground for innovations, a training ground for Makerere students and staff and a demonstration ground for local farmers and government staff. This paper reviews our experience since the first small-holding was started in January 1968. It takes the argument beyond the analysis of one farmers results to see where such small-holdings could contribute to agricultural development.

### II. TERMINOLOGY

There are so many small farms of various types and used for various purposes that some confusion has arisen. The following types are tentatively classified and described in order to distinguish the Kabanyolo approach.

### EXPERIMENTAL SMALL-HOLDINGS: -

Farms of about the model size for the area which are farmed by a tenant for his own profit with reasonably typical constraints on labour and capital but according to a laid down basic system of farming. (e.g. Kabanyolo and Lutecte).

### DEMONSTRATION OR MODEL FARMS: -

Farms, usually attached to a District Farm Institute or other institution, which serve primarily as a visual demonstration to farmers. Frequently labour is provided at government rates, revenue goes to the Treasury and management is by the Institute staff. (e.g. Uganda D.F.I.'s - ref. Othieno (1969).

### STUDENT FARMS:-

Small farms created with the idea of giving agricultural students practical experience in peasant-scale farming. Some

extension use may be made of the holdings. (e.g. Bukalasa Agricultural College - ref. Kasenge (1960).

Most of the small farms currently in use could be placed in one or other of these classes. Other terms which have been used from time to time are: Unit Farms, Pilot Farms, Costings Farms, etc. The Unit and Pilot Farm could be classed together with the experimental small-holding. Costings Farms (e.g. Kawanda) have usually failed where they have not been based on a tenant who retains the proceeds of the farm.

All these farms have one thing in common. Ultimate control of the farm is vested outside the farm either in a Committee, Lecturer in Farm Management or Staff of a College. To that extent all are atypical of farming in the area. The experimental small-holding gets nearest to simulating an actual farm situation. As such it is thought to be the most suited to use for extension purposes. This paper outlines the experience gained with small-holdings since January 1968 and discusses possible uses for such small-holdings.

## III. THE HISTORY OF EXPERIMENTAL SMALL-HOLDING

The idea of a controlled farm situation for use in extension has been tried in many countries with singularly little success. Boss and Pond report that at the turn of the century in 1902 demonstration farms were tried by the new office of Farm Management in the U.S. Dept. of Agriculture. One of the first examples in East Africa was started in 1931 at the Scott Agricultural Laboratories in Nairobi (ref. - Dept. of Agric.).

The Nairobi experimental small-holding was selected on the basis of what a man and his wife could cultivate and on the average area available. The chosen size was 4 acres and crops included Maize, beans, wattle and lucerne. Livestock included 2 cows and 2 donkeys. Mechanisation included a ceres plough and a donkey cart. Net profit in 1931 = Shs 650 or 53 Shs per month compared with a labourers wage at that time of 15 Shs. There was no attempt to introduce high value enterprises such as coffee or dairy cattle.

The objects of the Nairobi small-holding were stated to be:-

a) To find out if a living could be found from a 4-acre holding,

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- b) To show farming as a desirable means of livelihood,
  - & c) To demonstrate improved methods.

Object a) could possibly be said to be experimental but there was no clear indication of any intention to achieve an optimum income. However there was a clear attempt to be realistic in terms of capital costs. The house and buildings cost 997 Shs, implements 402 and livestock 390 Shs. No evaluation has been found of this small-holding nor any indication of why or when it was closed down.

In Uganda demonstration farms are now usually found on District Farm Institutes. In some cases these are much larger than the average for the area. A small-holding was run for many years at Kawanda but was recently abandoned. According to Othieno (1969) "no significant impact upon local agricultural practice was noticed". Staples (1940) describes small-holdings started at Serere in 1933 and Bukalasa in 1927. Those at Serere were operated either by students and their wives or by groups of students. The Bukalasa 3 acre holding started in 1927 was designed primarily to test whether a settled agriculture was possible in terms of maintaining fertility. This was found to be quite possible and no decline in fertility nor economic returns was apparent after seven years. There was more attention to cash crops such as coffee and cotton than in the Kenya example.

### Factors in the "failure" of small-holdings

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There is little evidence that small-holdings have been greatly used either in actual extension or in planning extension strategies. They have been perhaps of greatest use in educating agricultural officers about the problems of peasants. In the case of the Kawanda Costings Farm the following factors seem to have contributed to the apparent "failure" of the small-holding:-

- a) The size  $(10\frac{1}{2})$  acres was well above the mean size of the area and so was somewhat a typical,
- b) 3 high grade Friesians worth about Shs 4500 plus an expensive permanent cowshed and dairy raised the capital costs unrealistically in view of the limited credit facilities in Uganda,
- c) The Labour Policy of 1 permanent man and 1 labourer and 1 recorder plus up to 13 other labourers on a casual basis made the farm economically non-viable,

- d) The farm was never truly separate from the main farm and was managed by the Farm Manager. This led to an unreal decision making pattern,
  - e) Charging labour at government rates made it virtually impossible to make a profit. 1964 figures show heavy losses on cotton, groundnuts, sweet potatoes and even on matoke. Elephant Grass fed to the cows was by far the most profitable crop (513 Shs/acre compared with 76 Shs/acre for a 5 year old plot of robusta),
  - f) The main extension point of the farm, that high profits/
    acre can be made from a stall-fed unit, was never
    seriously put accross in the area. For widespread
    adoption it would have needed a credit programme and
    arrangements for supplying cattle. In any case the
    work was conducted by the wrong Ministry for this to
    be tackled comprehensively.

It must however be noted that the Kawanda Farm provided many ideas for the Kabanyolo No. 1 small-holding. It had proved the technical feasability of the stall-fed system and achieved a milk production figure of 405 galls/acre/year. Moreover it showed clearly some of the pitfalls that such small-holdings are prone to.

The early idea (see Staples 1940) of using small-holdings for training purposes has been modified somewhat. Todd (1967) who pioneered some 4-6 acre holdings at Bukalasa had each farm run by a group of 10 students. Each student took turns at being executive officer and the objectives were entirely to improve the practical training of students. No extension function was claimed for the holdings by Todd although Kasenge (1969) mentions that students invite farmers to open days on their farms. At a similar institution in Tanzania (Ukiriguru) extension and practical training are combined by sending students to local farmers once a week to operate demonstration plots. Ref. Shiisandumi (1970).

## IV. THE EXTENSION AIMS OF EXPERIMENTAL SMALL-HOLDINGS.

The original aims of the Kabanyolo and Lutete Small-holdings were laid down in a policy statement (Dept. of Rural Economy (1968). The aims were grouped under 4 headings covering Extension, Student training, Staff practice and experience and record keeping. The direct extension aims were as follows:-

- "l. To serve as a visual aid to farmers in the area of:-
  - (a) The potential for expansion of output with limited resources,
  - (b) A number of possible approaches to farming in Buganda which could be combined in different ways in other circumstances (when other small-holdings started),
- (c) The way in which small areas of valley soil could be used profitably for dry season vegetable production."

The extension aims of experimental small-holdings could be divided into two main sections. First there is the visual aid use as indicated above where farmers or extension staff actually visit the holding. Secondly there are the more experimental aims of testing, recording and evaluating potential farming systems or innovations. From the national point of view the second section is probably the more important. The question that arises is "why use an experimental small-holding rather than a local farmer?" This is probably the main criticism that could be made of the concept and one that needs detailed consideration.

## Experimental small-holdings versus adopted farms.

By using this heading it is not suggested that the above are necessarily alternatives. In the writer's view both are essential to a viable and comprehensive programme. In fact in countries where there is already a very full range of innovations amongst farmers there may be comparatively little case for the experimental holding. The main reasons for advocating the use of experimental small-holdings in Uganda are:-

- a) The Jurgent need to develop new and more remunerative systems of farming makes it necessary to attempt to reduce the time normally taken to develop a new farming system. In countries with low farm incomes as in Uganda the rate of innovation is reduced severely because of the proportion-tely high element of risk involved.
- b) The intensive use that would be made of a local "adopted farm" by students, staff, local visitors and overseas visitors would make it almost as atypical as an experimental small-holding,

- c) Many of the farms that have been used by the Faculty in the past for this sort of purpose are been grossly atypical of the area due to their size, fertility or the large non-farm income of the owner. This reflects the fact that it would be extremely difficult to adopt a local farmer who was typical and yet at the same time who was in a position to innovate sufficiently rapidly.
  - d) Where, as at Kabanyolo, there is a considerable training function the experimental small-holding has the great advantage of accessability. This is not just a matter of proximity but it is also possible to dispense with some of the traditional protocol which makes a visit to a local farm so time consuming.
- e) Where innovations are developed outside the farming community (as at Kabanyolo) there is a need to test them under conditions approximating to those of local farmers. In the case of universities in the States or Europe university farms will probably be of approximately the same acreage, etc. as local farms. This is not true of the University Farm at Kabanyolo (The size of which is approximately 100 times that of the Median for Buganda which Hall (1969) gives as 4.6 acres).
  - f) Extension services in countries where large-scale farms pre-dominate are tailored to giving individual on the farm advice by highly trained staff. In countries where incomes are low and farms are small such an approach is not feasible. Advice must often be "blanket advice" for mass adoption and extension by relatively untrained staff. For this purpose it is essential to thoroughly test farming systems before extending them. Probably the Kenya systems of agriculture as described by Brown (1957) would have stood the test of time better if they had been subjected to such testing.

### "Unit" Farms in Farm Management.

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Jolly (1957) advocates the use of "Unit farms" in farm management research as an economists "laboratory". He sees the main task of the Farm Management Economist as the study of "the repercussions of technical innovations on farm organisation" (page 741). He stresses the importance of control over tech-

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niques, labour, capital, enterprise combination and intensity of application of resources. This rather seems to leave out the crucial human and risk elements which have been found critical in the Kabanyolo Small-holdings. One wonders whether the degree of control stressed by Jolly is either feasible or desirable.

# Experimental Small-holdings & Extension

It must however be admitted that for purposes of demonstrating new techniques or systems the adopted farm approach is preferable. As soon as visiting farmer hear's of a connection with Makerere, Government and/or some other organisation he is inclined to discount what he sees as "not possible for me". The Kabanyolo small-holdings are particularly suspect on this account due to the pro-ximity of the capital intensive University Farm. The Luteete Small-holding, which is attached to a Family Health Centre 30 miles from Kampala, is much better sited from the direct extension point of view. But the ideal is to complement experimental small-holdings with a network of local farmer innovators who are testing the system for themselves.

### V. THE POTENTIAL FOR USE IN EXTENSION

The control of the co

Obviously, during the initial phase of developing an experimental small-holding, there will be comparatively little to teach. But, assuming the system adopted isn't a complete failure, there should be an increasing potential. To date the following extension uses of the small-holdings at Kabanyolo and Lutecte have been tried:-

a) Kabanyolo Open Day - an estimated 3-400 out of a total of 2000 visitors visited small-holding No. 1 at the 1969 Open Day,

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- b) Visits by local farmers and their families mainly at Luteete,
- c) Newspaper articles on either the whole farm or on one particular innovation (e.g. the automatic water supply at Kabanyolo),
- d) Television films of both Luteete and Kabanyolo Small-holdings.

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### Potential adoption of stall-feeding units

At this stage any positive adoption of either the system or detailed innovations is extremely difficult to evaluate. In fact the capital cost of starting a stall feeding unit means that immediate adaption is unlikely without a credit scheme geared to the small-scale farmer. There is the further problem of obtaining exotic cattle lighters & excels for - The sea that a country

The capital cost of a Two-cow Stall Feeding Unit to date is as follows: \_onorage with a continue to the continue to the continue to

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#### Table I CAPITAL COST OF A TWO-COW STALL FEEDING UNIT

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Table 1 CAPI	TAL COST O	F. A TWO-COW	STALL F	EEDTNG ONT	±ra ahand vo
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files distinct a)	Cowshed ar	id crush	nearst .	630	t in trial
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ouf arta)	Automatic	water tank		575	when a del
e )	Jersey x 1	Vganda cow		700	col. crist
f)	High grade	e Friesian (:	imported	2000	
g)				3 <b>3</b> 0	
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made in the land	o trata.	Total	i sylt we	<b>5</b> 035	an harif ()

This assumes that the unit is started over a time span of about 6 months. In fact aspiring dairy farmer could consinderably reduce these costs by spreading the expenditure over a longer period. Thus by using 3 Nganda cattle and crossing by artificial insemination from a Friesian bull, one could (with good luck over sex of calves) obtain 2-3 half-bred heifers within a period of about 3 years. There would thus be a considerable saving on initial capital. The time span for achieving the present annual income of small-holding No. 1 would be as follows: -

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Table II., TIME SPAN FOR ACHIEVEMENT QF AN ANNUAL INCOME OF

SHS 5000 FROM A 2-ACRE STALL FEEDING UNIT WITH

MINIMUM CAPITAL COST

Yea	r	Items  Of the case as a constitution of the case of th		Capital Expenditure
ì	fire a ci	Buy 3 Nganda cows @ 300 shs each Inseminatations (4)	et til i forest fo	900 20
	.47.	Crush Fence boundary		50 200
′.2	336	Build simple building Remove couch and plant elephant grass	First set of calves - sellbulls	300 200
		Fonce ward	Oleanine I.	20 200
3	0.45	Build Automatic water trough Inseminations	of calves - sell bulls	575 20
4	ens:	Build dairy and modify first building Inseminations	First heifer calves inseminated. sell cows	300
5	0.4	Equipment Inseminations	First calf/ calves start to give milk	20
6	2.6	Inseminations	Second calf/ calves start to give milk	
		gregory in 2016 of 120 summers from 120 filter of the 2016 of the Type of 120 substitutes — 1	a de Paren III e Des Paren de Lata	3175

Thus not only has the total capital cost been substantially reduced but it has also been possible to spread it so that the maximum capital cost in any one year is 1170 Shs. The most likely people to be able to undertake such a long-term development are those with secondary incomes or with very low demands on existing income from other enterprises. In this latter case one might put ambitious young farmers who are unmarried. The prospect of a farmer with a family being able to undertake such a development without a loan are remote.

### Potential adoption of Horticultural Small-holdings

of the stall feeding unit system is unlikely unless a credit

or transport of Aftros as and the constant street to the first and the second of

programme is introduced. Small-holding No. 2 has been deliberately started with a view to reducing the capital involved in developing a 5 acre holding. Actual costs have been higher than planned because of the high cost of labour in the area and the difficulty of supervision from a distance. Further some of the drainage cost was un-necessary because the area was overdrained and certain drains had to be filled in. The following is an estimate of the capital cost involved in developing a 5-acre horticultural holding.

Shs

## Table III CAPITAL COST OF A FIVE-ACRE HORTICULTURAL SMALL-HOLDING

a)	Ploughing 3 acres with Govt. Tractor Hire Service	330
ъ)	Cleaning 2 acres of swamp using own labour and 1 hired labourer (spread	
	over 2-3 years)	500
c)	Solo Combi Engine, Pump, Pipe and	
	Sprinklers 2	205
a)	Sprayer, tools and seeds for first	
	-year	500
e)	Planting material and poles, wire,	
	etc. for Passion Fruit ( 4 acre)	450 ——
	Total 3	985
	- CEP CA - EV C 전	

Again it is not essential to incur all this expense at once. In the case of an actual 5-acre farmer, with limited access to capital, expenditure could be staggered as in the case of the stall feeding unit. It has been shown that reasonable yields can be obtained without irrigation so that the solo pump is not essential in the first instance. Such a holding would seem to be a much more viable subject for extension if no credit programme is forthcoming.

The main concern over extending horticultural small-holdings is over markets. Several of the more profitable crops being grown at present (Lettuce, Cucumbers, etc.) have very limited markets. Before expanding production it would be essential to ensure adequate outlets. Green Peppers, Pineapples and Paw Paws have some air-freight export potential. Passion Fruit has an outlet at the Allied Food Products Factory at Kawempe.

## VI. SMALLHOLDINGS AND THE COMMUNITY

The experimental small-holdings have been designed as far as possible to simulate the conditions of farmers in the area. As Hall points out (page 4) it is virtually impossible to do this and at the same time show a rapid improvement. However from an extension point of view it is essential to keep this aspect constantly in mind.

A survey of 2 villages near Kabanyolo and a group of farmers that had attended the Mukono DFI was conducted in 1967. The results give an impression of farming conditions in the area:-

Table VIV. 07 FARMING CONDITIONS IN THE KABANYOLO AREA - 1967. on

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to essent , who to were all N	alyamagonja	Kimwanyilo	DFI Farmers
<ul> <li>newsparty on between modes</li> </ul>	as	15. 4 14 5	na-ovorant
Tribe: % Baganda	60	85	97
Average Age Busulu Tenants (%)	4.8	48,	42
Busulu Tenants (%)	77	72	75
Education: % with no	rot and brood	Richard, re	nc0 .
formal education	46	C. 1130 TILL	a mitter.
dt maoit voer % speak	ira. During	inter at a	Frankrye!
aran per in whates opened by	Econo 22 20 b Lo.	22	47
Housing: % having house	and only the	thank two or	construction.
costing over		was a first of the d	Table file?
5000 Sha	4 97 9	8	7.77
Self-sufficiency: % self	en a stolen stil	√ 600 c c.100 c	a many
sufficient in matoke	26	19	52
Mean Farm size (farmers own			ver Pri
	5.4	9.0	13.9
Mean Size of Adult Labour	A TOMES AL	9.0	*
Force	2.1	2.4.	3.0
Permanent Labourers:			
% employing 1 or more	9	15 11 13	in literage no I
% using casual labour	47	52	73
Couch: % farms badly affected	d	PORTA PORTAGO TO SERVICE SERVICE	- No. of Sec. of Control of Sec. of Se
coffee	30	34 of her	W 41 MOE
School Fees: mean total (Shs	) 148	363 Josephoo	963

On many of these counts the small-holding farmers can be said to be reasonably typical. They are all Baganda, there tenancy agreement gives them similar security to a Busulu tenant, farm sizes are typical at least for Nalyamagonja. The adult

1 12/.......

labour force on all three small-holdings is in the range of 2-4. The two Kabanyolo small-holdings were both severely affected with couch and this still presents one of the most intractable problems.

The small-holding farmers ages at present are 32 and 23. They have received 9 and 11 years of education. Thus they could be said to be younger and more educated than the average farmer. However none of the present group have received any formal training in agriculture. Mr. Nkata, the farmer at Luteete until March 31st 1970, had been trained at Busoga Farm School.

The house provided for small-holding No. 2 could be said to be a typical on grounds of cost (7000 Shs) plus. However small-holding No. 1 has the same house as the previous busulu tenant of the land. - Improvements costing approximately Shs 970 were made to this house and the total value is estimated at 2500 Shs. One of the aims of the small-holdings is to demonstrate a range of improvements with a range of costs for extension purposes.

## $\frac{\texttt{Constraints} \ \, \texttt{on the Small-holdings}}{2T}$

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One of the justifications for having Small-holdings at Kabanyolo is that they provide a testing ground for the innovations developed on the main farm. During the testing of innovations the constraints of a small-holder should become apparent. The main constraints that have come to our attention so far are shown in the following table of innovations. It is clear that comparatively few of the innovations have been proved as suitable for widespread adoption in the area. In most cases further detailed experimentation is required or a completely different approach needs to be tried.

Table V. CONSTRAINTS ON INNOVATIONS USED ON SMALL-HOLDING NO. 1

Innovations in- troduced	Constraints experienced	Notes
Spraying with Dowpon	Timing problem - has to	Could be over-
for couch control in	be applied at exactly	come with further
coffee	right stage.	training and ex-
od dar ser og i ori for exade saktered ii. iitte is e burgle toract. d Suba adl .cjacat.	Heavy cost (110 Shs/acre) with little immediate return & probability that repeat treatment will be needed	perience May be best to uproot coffee and extend grass

Hybrid Grass (Elephant G.

Plants supplied very variable with tendency X Bulrush Milliet) to go to seed. May not More testing needed be suited to growing in swamp

Innovation introduced too soon: TROLDING ENERGY

trough and 1000 gallon tank K S (Cost 575 Shs)

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profit for posts F & Pro-

-mail and the

Automatic water Worked well but tank dry after approx. 21 days without rain. Capital cost may be unrealistic until after 1-2 years.

Further experiment needed -? larger tanks. Limited use could be made of this by local farmers

Artificial Insemination .

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Considerable problem with recognising start of heat and obtaining Inseminator in good time (at Luteete only)

Very important effect on Farm Income - must be stressed very strongly in training

trofor lepure and l half bred)

2-exotic cow unit Very difficult to ensure (Cost = 2700 Shs steady production, and thus steady income and . satisfied customers with only 2 cows. Risk element due to disease (e.g. Anaplasmosis) & Abortion found to be too high.

Should increase units to 3 half-bred cows (cost = 2100 Shs)Insurance not available in Uganda.

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Clear that cutting and carrying up to 300 lbs grass/day is very time consuming. A special wheelbarrow was de- ... veloped (cost 25 Shs) but proved too heavy to push uphill. Sling system may be preferable or a barrow with 

Wheel barrow used for carrying manure and un-used grass down-hill Further experimentation needed

the established for any time to the second of the contraction of the c 14/.....

	experienced except that	Innovation adopted  Yield trials needed
System ?- foreson	Main constraintis labour for cutting and carrying grass	l labourer (cost 60 Shs/month) does cutting grass, carrying. Also 2 x weekly spraying and distribution of milk. Occasion— ally milks cows.  Small-holding No.3 will test 5 acre paddock system
Spraying with Gramoxone for	Farmer taught by Twiga  Chemicals - 1/4 gallon  at 42 Shs was enough for  l acre - for bananas and  coffee. Problem is  availability of cash.	Farmer accepts this as cheaper than employing labour. 1 spraying = about 2 hand weedings
Fertilizer - use of Sulphate of Ammonia on Coffee and Elephant Grass	Used at rate of 1 cwt/ acre. Has not been able to maintain b/c	Accepted when short of grass and when cows in full milk.
Guatemala Grass	Introduced as an alternative to elephant grass with no experimental data.  Main constraint time taken to establish b/c of vegetative propagation	Elephant Grass b/c:- persistent, higher yield(?),

The overall constraints on a 5-acre smallholder are considerable. They are mainly financial and are due to the extremely small reserves that such a farmer can maintain. A cow going sick or sickness of himself can have drastic effects on

-total is a second made

income. A farmer with heavy commitments on school fees, etc. is in an even worse position. In the case of small-holding No. 1 the Kondo attack during October 1969 was a severe set-back both in terms of what was stolen and to the general spirit of the farmer. The preservation of law and order is crucial if agriculture is to develop in Uganda.

If the experimental small-holdings are to develop and test innovations, at a much faster than normal rate it is reasonable that some of the risks involved should be covered by the sponsors. Thus compensation was paid to the farmer for losses during the Kondo attack. The farmer has since been advised to insure his property. This additional risk is a further justification for the clement of subsidy in the provision of a house, etc. The 50 Shs/month allowance paid to the farmers is designed primarily to cover the time spent on records. It may be inadequate as the number of visitors increases (as it has done recently). The policy with respect to visitors needs some urgent consideration. On the one hand the maximum use needs to be made of the holdings. On the other hand visitors take up the farmers time and may make for an increasingly atypical use of labour.

The small-holding farmers obviously are more strongly motivated to maximise their income than most Ugandan farmers. Yet it cannot be said that their labour is always productive. One farmer spent hours on cultivating a plot of beans which was then destroyed by his own hens. There seems in general a tendency to have too many small enterprises. There may indeed be a problem of too much advice since visitors and government staff often offer advice in addition to Makerere staff. There is still much that needs to be found out in the area of decision making particularly with a view to reducing unproductive labour. Edwards (1961) plea for more training in entrepreneurship both of existing farmers and potential farmers needs to be thoroughly endorsed.

et por la viillode THE VIABILITY OF SMALL-HOLDING NUMBER ONE

The farmer occupied his small-holding on January 1st 1968 and has thus been farming there for approximately 2½ years.

- Hall (1969 - Table 6) gave details of the farms performance over the first year but pointed out that this was unconclusive. This was due to the fact that the first 6 months was spent in clearing

couch grass, uprooting coffee and clearing the land of ticks.

Farm income only reached sizeable proportions in November and
December with farm incomes of 155 Shs and 391 Shs respectively.

Table V & VI gives some results for the entire period since the
project started. A full assessment of the small-holding on the
lines of Mr. Halls RDR No. 75 needs to be undertaken by a Farm
Management Specialist.

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Table V. MILK PRODUCTION AND INCOME FROM MILK - KABANYOLO SMALL-HOLDING NO. 1 JUNE 1968 - JULY 1970

MONTH	GALLO PRODU		ALUE OF MILK DNSUMED (SHS		) NOTES
	. 77	e sure :	1968	A ser dress	
JUNE	11/2		4	6	MILK FROM NGANDA
JULY	$7\frac{1}{2}$		15	30	COW USED FOR
AUG	71/2		15	3.0	CLEARING TICKS
SEPT	8	-	15	33	
OCT	4		15	19	NGANDA X JERSEY
NOV	33		56	132	CALVED
DEC	65	•••	44	260	
	126	* *	164	510	
Σť		4	1969	3.7	
JAN	75	4.	30 - 80	330 01	
FEB	71		26 - 40	312 +000	
MAR	61	31	35 - 20	268 - 40	. *
APR	44		26 - 40	182 - 60	1.0
MAY	4	***	17 - 60	17 - 60	NGANDA X JERSEY
JUNE .		t to make it	<u>-</u>	_	DRIED OFF
JULY-	45	1411.1.	48 - 40	286 - 00	-NGANDA X JERSEY
AUG		27 - 0 4	48 - 40	303 - 60	CALVED
SEPT	41		48 - 40	180 - 40	
OCT.	84	1 15"	48 - 40	363 - 60	
NOV	139	enter tuber t	48 - 40	611 - 60	FRIESIAN CALVED
DEC	129	a week ro	66 - 00	901 - 00	rath sa protection
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JAN	108	at the transfer	48 - 40	475 - 20	
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					FRIESIAN SICK
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	525		374 - 00	2250 - 00	
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Table VI. COFFEE PRODUCTION AND INCOME

l acre of formerly neglected Robusta Coffee - Kabanyolo Small-holding No. 1. Jan. 1968 - July 1970.

MONTH	1968		1969		1970	)
416 47	LBS	SHS	LBS	SHS	LBS	SHS
	PRODUCED	SOLD	PRODUCED	SOLD	PRODUCED	SOLD
Jan	212	85	260	104	100	48
Feb	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		- ','	-	74	35
March	_		-		a -	, , , -
April	-	—		-		-
May	39	15	125	55	52	11
June	Ε.		63	25	120	64
July	- ^>				140	75
Aug	- ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		65	26	1	
Sept	15 .	6	65	26	.: <b>-</b>	·
Oct	95	38	. T. pc	-	<del>-</del>	I.T
Nov	135	54	134	60-35	,,, <del>-</del>	7.4
Dec	250	100	240	110-40		
	746	298	855	406-75		

In Table V it will be noted that the total value of milk produced in 1969 was Shs 3423-80. This is somewhat above Halls estimate of Shs 1600 per cow or Shs 3200 for the two cows. This difference is partly due to the fact that a high-grade Friesian was bought rather than an Nganda X Jersey. It will be noted that it was not possible to maintain an even production and in fact in June no milk was produced. These rapid fluctuations in income due to sickness and the natural cycle of production had not been sufficiently allowed for in planning. A 3-cow unit would be much easier to handle and would entail less risk. If 3 local half-breds were used rather than 1 imported exotic and 1 local the total capital involved would be about the same.

The Total Potential Gross Margin for Small-holding No. 1 given by Hall was Shs 5220. This was to aimed at when the beholding was running at full capacity. This has obviously not been achieved yet. However with 3 cows, a fully established Lusuku and rehabilitated Coffee it should be possible to achieve this. Table VII gives menthly totals of farm income and expenditure for 1969. The Gross Margin for 1969 was 3269 Shs.

Table VII. FARM INCOME AND EXPENDITURE KABANYOLO SMALL-HCLDING NO. 1 1969.

	odt gale	Tiere to dison the.	Acro toom, A :	aroq odi ci ushoda
t31 E36	e fr mus	EXPENDITURE SHS	INCOME - SHS	NOTES
	Jan	11, 1 - 15	418 - 00	tites of the Low
	<ul> <li>Feb</li> </ul>	-	313 - 00	
	Mar	23 - 80	265 - 00	
	$\mathtt{Apr}$	60 - 00	269 <b>–</b> 00	
	May	7 <b>28 -</b> 80	335 - 00	
	Jun	10 - 00	231 <b>-</b> 00	BOTH COWS DRY
	Jul	60 - 50	201 - 20	
	Aug	178 <b>-</b> 35	361 <b>-</b> 00	
	Sep	187 - 50	392 <b>-</b> 00	
	Oct	94 - 00	372 <b>-</b> 00	
	Nov	348 <b>-</b> 00	602 <b>–</b> 35	BOTH COWS IN MILK
	Dec	211 - 50	712 - 00	
		1202 - 45	4471 - 55	

N.B. INCOME includes a monthly allowance which ranged from \_6-50-200 Shs.

The basic allowance of 50 Shs paid to Mr. Lwanga was a payment for record keeping and compensation for the trouble and damage caused by visitors. An additional allowance of 50-150 Shs was paid when income was particularly low during the development phase. Thus in June, farm income, with both cows dry, dropped to 31 Shs. The total payment of these additional allowances for 1969 came to 850 Shs. If this is deducted from the Gross Margin the actual gross margin = Shs 2419 or about 200 Shs per month. This is in fact the sort of salary one of the farmers might expect in a job. It is of course well above the wage of an ordinary labourer. However repayment of loan only started in 1970 so that the 1969 expenditure figures do not reflect the full costs.

While some progress has been made further time is needed before the potential of 5-acre farm can be realised. It is clear that the risks of 5-acre dairy farming are acute from the disease angle. While a better spread of income is possible a regular monthly income is not in practice possible with only 2 cows. Major problems are couch grass which is particularly difficult in coffee and elephant grass. It is also clear that small-holding No. 1 is on below average level and has been severely

eroded in the past. A great deal more work on analysing the records is needed particularly so that the original farm plan can be modified to optimise the farm gross margin.

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### VIII. CONCLUSIONS

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The experimental small-holdings have already to some extent achieved the aims of student training, staff practice and record keeping experience. The longer term extension aims have still to be realised and depend very greatly on government cooperation. It is thought that Government extension staff from both the Ministries of Agriculture and Animal Husbandry would benefit from a detailed study of the experience to date.

Already there is considerable interest in the use of the experimental small-holding idea in other parts of the country. The Department of Rural Economy already has one at Luteete which is attached to a Family Health Centre. The aim is to make this a centre for extension using all relevant government departments. It is hoped that this idea might be taken up by the Government.

Other possible sites for experimental small-holdings include District Farm Institutes, Secondary Schools, Leprosariums and Agricultural Colleges. A small-holding near the D.F.I. could serve as a focus for the whole extension service of the area. It would be a testing ground for the innovations to be emphasised in the area. In a district with diverse conditions possibly several small-holdings could be considered.

As to the use of the existing small-holdings it is suggested that approaches be made to Government on the following lines:-

- a) DVO's, DAO's and District Farm Institute Principals should, at there next Conferences visit the Kabanyolo Small-holdings. They should be invited to discuss with the staff concerned the possibility of starting similar small-holdings in their areas on the lines agreed at their 1967 Conference See refs.
- b) During any field officer refresher courses held at Mukono DFI an opportinity should be taken to visit the Kabanyolo Small-holdings.
- c) The DVO's and DAO's Mpigi and Mukono and their staffs be invited to visit the Small-holdings with a view to studying the innovations used.

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- d) The Ministry of Cooperatives and Marketing should be asked to assign an economist to investigate the market for pine-apples, passion fruits, pawpaws and vegetables with a view to deciding whether an expansion of production is justified.
- e) Immediate approaches be made to the Uganda Commercial Bank to see whether they would finance a small number of local farmers to start stall feeding units on similar lines to the Kabanyolo Unit.

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